

## COMPANY POLICY

Hypermeteo S.r.l. is an innovative startup dedicated to the design, development, production, and commercialization of high-tech, cutting-edge products and services in the field of meteorology and climatology. Specifically, it focuses on:

- Historical, near real-time, and forecasted meteorological and climatological datasets, spatially distributed on high-resolution territorial grids;
- Indices, indicators, and derivative products obtained from advanced processing of the aforementioned datasets;
- Other value-added services that can be integrated into third-party software, such as:
  - API/web service data provision;
  - Push notifications and automatic alerts;
  - Data analytics services that integrate meteorological and climatological datasets with other types of data;
  - Similar services arising from technological developments.

Hypermeteo was founded in response to demands primarily from the insurance and risk management sectors but aims to become a key reference for meteorological and climatological applications in various contexts, such as:

- **Risk Assessment & Insurance Analytics:** Development of new insurance tools, support for risk assessment models, tariff calculation, and cumulative risk management.
- **Smart Agriculture:** Integration of data into decision-support applications and systems for optimizing agricultural interventions (treatments, irrigation, etc.).
- **Connected Mobility:** Intelligent planning of road routes and logistics based on historical, real-time, and forecasted weather conditions.
- **Smart Cities & Predictive Analytics in Operations:** Urban planning and real-time management of networks (water, sewage, electricity, etc.).
- **Financial Analytics:** Defining future financial scenarios influenced by global warming and climate change.
- **Energy Supply, Trading, and Operations:** Managing and optimizing short- and long-term procurement and operational activities in energy markets.
- **Geopolitics:** Medium- and long-term geopolitical scenario analysis influenced by climate change.

The startup aims to establish itself in the national and international market for high-quality meteorological data and services, with a particular focus on professional users (insurance and reinsurance companies, utilities, oil & gas operators, farmers, airport managers, government agencies, etc.). These users require highly detailed, historically deep, and representative data and services, along with high-level consultancy support.

In Italy, there is a significant lack of environmental monitoring, particularly in meteorology and climatology. The decentralization of administrative responsibilities has led to the absence of a unified national meteorological service, as meteorology falls under concurrent legislation according to Article 117 of the Italian Constitution. As a result, 22 regional environmental agencies (ARPA) have been established, some of which conduct limited meteorological monitoring in their jurisdictions. Additionally, various other institutions, such as the Air Force and regional agrometeorological services, share similar responsibilities. The national Civil Protection also operates its own central and regional meteorological services.

In this fragmented context, Hypermeteo aims to be a reference point for all those who require high-quality meteorological datasets derived from official, standardized, or certified stations, coordinated at a national level and independent. The company primarily serves professional and corporate markets, delivering data tailored to specific needs in terms of type, format, processing, coverage area, historical depth, and informational density for digital applications.

Hypermeteo provides datasets processed using advanced technologies such as meteorological reanalysis, distributed through constantly updated methods. These datasets support deep statistical analyses and high-level decision-making, including legal and contractual applications. The company's consulting services help clients understand all possible uses and benefits of the data in their processes. Key sectors served include insurance, agriculture, environmental management, utilities, energy production, oil & gas, maritime operations, land reclamation, transportation, and airport management.

Hypermeteo's meteorological products stand out for their quality, achieved through the integration of various sources and sensors, as well as high standards in processing and quality control. The geographical coverage, supported by high-precision grids, extends globally.

The company invests heavily in R&D, often receiving significant support from the European Union, national governments, and other organizations. Hypermeteo employs professionals with interdisciplinary university and postgraduate backgrounds (physicists, statisticians, data scientists, agronomists, engineers) and fosters employee loyalty through welfare programs and performance-based economic incentives.

The company actively participates in national and international scientific discussions by publishing original research, joining associations and think tanks, and contributing to relevant debates and conferences. Hypermeteo also invests in digital transformation to achieve an advanced level of operational maturity.

To support its mission, Hypermeteo has adopted a Management System based on the ISO 9001 organizational model. The company's leadership is personally committed to ensuring that all employees actively contribute to:

- Meeting **customer-agreed contractual requirements** in terms of service quality, performance, support, guarantees, delivery times, documentation adequacy, and data confidentiality and security.
- Pursuing **technological innovation** through continuous technical updates to develop systems and services aligned with the most advanced market solutions.
- Helping clients **reduce operational costs** and **mitigate the impact of climate change** on their activities by improving their decision-making processes.
- **Promoting meteorological awareness** by demonstrating the benefits of precise and reliable reanalysis and forecasting systems.
- Providing comprehensive customer support, from needs assessment to post-service assistance, aiming for excellence and **continuous customer satisfaction**.
- Embedding **risk-based thinking** throughout the organization, ensuring that daily operations incorporate risk assessments to prevent non-conformities.
- Ensuring compliance with national and international **legal regulations**, including technical and environmental directives, laws, and authorizations.
- **Continuously improving its management system** by investigating and addressing the root causes of non-conformities.
- Reducing the **environmental impact** of clients' activities through resource optimization and improved process management.
- Making meteorological **data more accessible** to non-technical audiences by using clearer, more understandable language.

The company's leadership is committed to providing adequate resources to achieve these goals. This Company Policy is made available to employees and stakeholders (clients, suppliers, subcontractors, and communities) and is actively shared through internal training sessions.

Specific objectives aligned with this policy are defined and monitored by management, which encourages all staff to work towards its full implementation.

Due Carrare, 16/12/2024

Il CEO

Francesco

Dell'Orco

